Subscription vs. Purchase - Cost Considerations

A cost-comparison has been prepared below for your convenience, to provide a visual aid in determining the 5 year costs of purchasing a device vs. the Livescan as a Service (LAAS) subscription option:

<table>
<thead>
<tr>
<th></th>
<th>Purchase with 8X5 maintenance</th>
<th>LAAS 8X5 service</th>
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</thead>
<tbody>
<tr>
<td>*Livescan with Printer and Mug Photo options</td>
<td>$16,880.00-$19,015.00</td>
<td>…</td>
</tr>
<tr>
<td>FY20 Program payment for year one</td>
<td>-$6,625.00</td>
<td>$6,592.00</td>
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<tr>
<td>Agency Cost for year one</td>
<td>$10,255.00-$12,390.00</td>
<td>$0</td>
</tr>
<tr>
<td>Year Two Maintenance/LAAS</td>
<td>$3,353.00</td>
<td>$6,592.00</td>
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<tr>
<td>Year Three Maintenance/LAAS</td>
<td>$3,453.59</td>
<td>$6,592.00</td>
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<tr>
<td>Year Four Maintenance/LAAS</td>
<td>$3,557.20</td>
<td>$6,592.00</td>
</tr>
<tr>
<td>Year Five Maintenance/LAAS</td>
<td>$3,663.91</td>
<td>$6,592.00</td>
</tr>
<tr>
<td>Five-year cost to agency</td>
<td>$24,282.70-$26,417.70</td>
<td>$26,368.00</td>
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</tbody>
</table>

Details of the **Purchase option** include:

- The comparison above is for a five-year period. However, purchased devices can be in service for shorter or longer periods of time, depending on durability issues, environment, end-of-life (EOL) software/operation systems, maintaining an active maintenance contract, etc.
- If a purchased device is kept longer than five years, under the current contract projected annual maintenance can be calculated by adding 3% to the previous year's maintenance cost, continuing annually thereafter. For example, if the maintenance cost for the fifth year is $3,663.91, then the estimated maintenance cost would be $3,773.83 for the sixth year.
- Purchased devices do not qualify for an automatic upgrade to a newer device, if a newer device/software platform is introduced during the time of ownership, even if maintenance costs are paid.
- An asterisk (*) above indicates a range value. Depending on the number of Livescan devices ordered, the price for each device would be either $16,880.00 or $19,015.00. Therefore, the final cost to an agency will depend on the number of devices purchased.

Details of the **LAAS option** include:

- Agencies or city councils/county commissions sign a 5-year contract with Idemia, agreeing to pay subscription on the device for that period of time.
- Agencies select the subscription plan they want: either $6,592 per year for Monday - Friday, 8 - 5 service, or $7,244 per year for 24 x 7 service. Subscription costs stay the same and do not increase throughout the life of the 5-year contract.
• Agencies do not purchase the device; therefore, there is no large outflow of cash. Once the subscription plan is selected, agencies simply begin paying subscription on the device.
• The state currently has the FY20 appropriation to purchase the first year’s subscription for the agency up to a maximum amount of $6,625.00.

Upon agreement to a 5-year LAAS, agencies will receive a livescan device equipped with:

• Desktop livescan - includes tenprint and palm print capture
• Latest livescan software version (currently ELSA)
• Mug Photo Capture
• FBI Certified Duplex Card Printer (Finger & Palm)
• OID interface if existing (new OID interfaces not included - will be additional charge if desired)
• RMS interface if existing (new RMS interface not included - will be additional charge if desired)

At the end of the 5-year term, agencies have the option to:

• Purchase the device they have been using during the 5-year contract via the “buyout clause” for a cost of $3,200 and can opt-in or opt-out of a maintenance plan.
• Sign another 5-year contract and agree to another 5-year subscription, and Idemia will provide a new livescan to the agency for the next 5 years.
• Move to a “year-to-year” contract and continue using the device, on a year-to-year basis.
• Do nothing and return to booking criminals via ink method and mailing the cards.

In addition, at the request of an agency, the MSHP will purchase a ruggedized metal livescan cabinet from Missouri Vocational Enterprises, regardless of whether the agency opts for LAAS or livescan purchase.